

Join the fastest growing Mortgage Brokerage in Vancouver, British Columbia!  
Elite Lending Corp. is actively seeking a **Commercial Mortgage Broker** to join our team at our corporate office in Vancouver.

## What are we looking for?

- A self- starter highly driven by unlimited earning potential in a commission-based role
- 1-3 years experience of capital markets or commercial real estate preferred
- Undergraduate degree in Finance, Economics or related field from a regionally accredited university or college.
- Commercial underwriting experience preferred
- Mid- level to advanced MS Office skills,
- Experience in Outbound Sales ideally in the finance/lending industry
- Customer Service and organizational skills
- Obtains strong written and communication skills, highly analytical and resourceful
- Ability to handle stress under tight deadlines and large workloads

## Job Description:

- Spearhead the Commercial Team in Vancouver with the support of the Elite Executive team.
- Capacity to understand structured credit products, especially with respect to commercial mortgages is essential.
- Acts in an advisory role with the client, contributing to their success by providing strategic input and value-added solutions.
- Possesses a thorough understanding of competitor's products and services and distinguishes Elite Commercial from the competition.
- Proactively researches and stays abreast of industry changes; drives education of the customer.
- Understands pricing and loan structures and how they are applied to client objectives.
- Works with peers to proactively identify new opportunities in the market and help develop new solutions.

Founded in 2016, Elite Lending Corp. considers its service a perfect blend of professionalism and friendship – its agents seek to gain a thorough understanding of clients' mortgage needs and lifestyles and set the right expectations before recommending the most fitting mortgage. The company strives for a 'work hard, play hard' culture, maintaining a balance between work and personal life while encouraging collaboration and interdependence among its team members.

Learn more about Elite Lending Corp., our successful team of brokers, and what makes us unique at:  
[www.elitelending.ca](http://www.elitelending.ca)

## Recent Awards Include:

- CMA Brokerage of the Year 2020 – Finalist
- CMA Employer of Choice 2020 - Finalist
- CMP Top Mortgage Workplace 2019 (25 Employees and more)
- CMA Brokerage of the Year 2019 – Finalist
- Mortgage Awards of Excellence Regional Brokerage of the Year BC 2019 – Finalist
- CMP Top Brokerages 2017, 2018, & 2019
- CMA Best Newcomer Mortgage Brokerage 2018 - Finalist
- CMA Award For Outstanding Philanthropy & Community Service 2018 – Finalist
- CMP Top 75 Independent Brokers 2016