

## Mortgage Broker (Full Time - Commission Position)

VANCOUVER, BC



Join the fastest growing Mortgage Brokerage in Vancouver, British Columbia!

With a unique offering for brokers and the most competitive compensation structure on the market, Elite Lending Corp. is actively seeking a Mortgage Broker to join our team at our corporate office in Vancouver.

### Why join our team?

**Training, Support and Mentorship:** Thousands of dollars of worth free coaching, mentorship, Training programs are available for all of our agents. Thus the reason why our agents are pulling impressive numbers month over month.

**Focus on building your business:** Don't reinvent the wheel. To become a successful mortgage agent, it is best to learn from a mentor who has already been successful. Start your career with confidence at Elite Lending, an award winning brokerage known for helping its agents elevate their career to a 6-figure income.

### Summary of Position:

A mortgage professional who thrives in an entrepreneurial setting. You put your clients first, always going above and beyond, enabling them to secure their homes and their futures. You take pride in leveraging, developing, and nurturing relationships with your clients, colleagues, and communities. Trust, integrity, and accountability are key pillars to your success and are highly valued by you.

### Job Duties:

- Helping a customer understand their financial circumstance, their credit file, income and their amount of home equity and how that relates to their borrowing options.
- Providing excellent customer service at each step of the way, taking time with each applicant to clearly answer their questions and provide accurate information.
- Making outbound calls, texts and emails to customers. You will need to be on the phone reaching out to new leads and existing customers for most of the day.

### Desired Skills and Abilities:

- **\*\*Must have a valid Canadian Mortgage License (*ON or BC preferred*)**
- Great communication and listening skills with excellent customer service
- A self-starter with the ability to multitask, prioritize, and manage time efficiently
- Attention to detail and Problem solving
- Positive attitude

**Learn more about Elite Lending Corp., our successful team of brokers, and what makes us unique at: [www.elitelending.ca](http://www.elitelending.ca)**

**If this role sounds like you, please email [info@elitelending.ca](mailto:info@elitelending.ca) > with your most recent resume. If you are joining the industry from a banking background, don't hesitate to reach out to us as well!**