

Mortgage Broker (Part Time - Commission Position)

VANCOUVER, BC



Join the fastest growing Mortgage Brokerage in Vancouver, British Columbia!

A perfect opportunity for mortgage brokers, realtors, financial advisors and insurance brokers with databases and networking skills that can leverage relationships.

Summary of Position:

A mortgage professional who thrives in an entrepreneurial setting. You put your clients first, always going above and beyond, enabling them to secure their homes and their futures. You take pride in leveraging, developing, and nurturing relationships with your clients, colleagues, and communities. Trust, integrity, and accountability are key pillars to your success and are highly valued by you.

We offer:

- Mortgage Broker Course - Elite Success Institute
- Weekly Professional Development Sessions
- Lender Workshop & Seminars
- Lender Database & Mortgage Broker Sales Tools

Job Duties:

- Helping a customer understand their financial circumstance, their credit file, income and their amount of home equity and how that relates to their borrowing options.
- Providing excellent customer service at each step of the way, taking time with each applicant to clearly answer their questions and provide accurate information.
- Making outbound calls, texts and emails to customers. You will need to be on the phone reaching out to new leads and existing customers for most of the day.

Desired Skills and Abilities:

- ***Must have a valid Canadian Mortgage License (ON or BC preferred)*
- Great communication and listening skills with excellent customer service
- A self-starter with the ability to multitask, prioritize, and manage time efficiently
- Attention to detail and Problem solving
- Positive attitude

Learn more about Elite Lending Corp., our successful team of brokers, and what makes us unique at: www.elitelending.ca

If this role sounds like you, please email <info@elitelending.ca> with your most recent resume. If you are joining the industry from a banking background, don't hesitate to reach out to us as well!